

AGENDA

MEETING OF THE MAYOR AND ALDERMEN

OCTOBER 30, 2003

1. Recommend approval of the minutes of the meeting of October 16, 2003.
2. An appearance on behalf of the fourth annual "Savannah's 100 Celebrity Men Who Can Cook" fundraiser benefiting the United Negro College Fund on December 14, 2003.
3. An appearance by members of the Veteran's Council of Chatham County to request a permit for the Veteran's Day Parade and to introduce the Veteran of the Year.

ALCOHOLIC BEVERAGE LICENSE HEARINGS

4. Jay Thomas t/a Publix Super Markets, Inc., requesting to transfer a beer and wine (package) license from Edmond Earl Betts t/a Publix Super Markets, Inc. #522 at 5500 Abercorn Street, which is located between 73rd Street and Janet Drive in District 4. Recommend approval.

PUBLIC HEARINGS

5. West Savannah Neighborhood Urban Redevelopment Plan. A hearing to present information and receive comments concerning designation of the West Savannah neighborhood as an Urban Redevelopment Area and adoption and implementation of the West Savannah Neighborhood Mini-Urban Redevelopment Plan (MURP). While the entire neighborhood is expected to benefit, the West Savannah Neighborhood MURP would initiate the redevelopment effort in Focus Area 1, which is bounded by Millen Lane, Richards Street and Bay Lane, Scarborough Street, the lane south to Love Street, and the centerline of Golden Street to the south including Moses Jackson Community Center. (See "RESOLUTIONS" and attached map.)

PETITIONS

6. Robert G. Allen – Petition #9675, requesting a Quit Claim Deed for 1108 Lincoln Street (PIN 2-0053-02-013) to clear a 1992 tax deed issued by the City Marshal. (See “RESOLUTIONS”.) Recommend approval. The petitioner acquired the property in 2002 and has paid all taxes and fees.
7. Robert G. Allen – Petition #9676, requesting a Quit Claim Deed for 0 E. 68th Street (PIN 2-0014-21-005) to clear a 1992 tax deed issued by the City Marshal. (See “RESOLUTIONS”.) Recommend approval. The petitioner acquired the property in 2002 and has paid all taxes and fees.
- 7.1. Mary R. Hammock – Petition #9674, requesting to transfer Bonaventure Cemetery, Section M, Lot 549, all available spaces, from Clifford E. Hammock (deceased husband) to Mary R. Hammock and Jennifer H. Deloach. Recommend approval. Records on file in the Office of the Clerk of Council, Bonaventure Cemetery, Book of Titles F, Folio 166, show this lot in the name of C. E. Hammock. There is no reason transfer should not be made as requested by his heir.
- 7.2. Star Corporal Jack Willis, Savannah Police Department – Petition #9677, requesting his service weapon, Glock 45, #ATP6834US upon retiring from the Police Department effective December 1, 2003. Recommend approval.

ORDINANCES

First Readings

8. Rezoning (Z-030310-060302-2). An ordinance to rezone 735 E. 54th Street from R-6 (One-Family Residential) to R-I-P (Residential-Institutional-Professional) and to approve a General Plan in accordance with Section 8-3031(D)(1)(a). (See attached memo.)
9. Rezoning (Z-030911-55275-2). An ordinance to rezone 2005 Waters Avenue from RB-1 (Residential-Business) to R-B (Residential-Business). (See attached memo.)

First and Second Readings

10. Special Use - Professional Service School at 11911 Middleground Road (Z-030814--39746-2). An ordinance to authorize a professional service school as a special use at 11911 Middleground Road with conditions. Recommend approval.

11. Rezoning ((Z-030717-60479-2). An ordinance to rezone a portion of 410 Stephenson Avenue from R-6 (One-Family Residential) to PUD-IS-B (Planned Unit Development-Institutional). Recommend approval.
12. Special Use - Funeral Home at 410 Stephenson Avenue (Z-030722-38580-2). An ordinance to authorize a funeral home as a special use at 410 Stephenson Avenue with conditions. (Z-030717-60479-2). Recommend approval.
13. No Parking - Seaboard Coast Line Drive. An ordinance to prohibit parking on both sides of Seaboard Coast Line Drive. (Traffic Engineering Report approved October 16, 2003.) Recommend approval.

RESOLUTIONS

14. West Savannah Neighborhood Urban Redevelopment Area and Mini-Urban Redevelopment Plan. A resolution to designate the West Savannah neighborhood as an Urban Redevelopment Area in accordance with Georgia Urban Redevelopment Law; and to approve the adoption of the West Savannah Mini-Urban Redevelopment Plan, including the Land Use Plan for Focus Area I. Recommend approval.
15. Power of Eminent Domain for West Savannah Neighborhood Mini-Urban Redevelopment Plan. A resolution to authorize the use of all Urban Redevelopment Project Powers granted to a municipality under Georgia Urban Redevelopment Law, including the power of eminent domain for the acquisition of any parcel of real property, in order to effectuate the West Savannah Neighborhood Mini-Urban Redevelopment Plan, and specifically the Land Use Plan for Focus Area I. Recommend approval.
- 15.1. 2004 Housing and Community Development One-Year Action Plan. A resolution to authorize the City Manager to submit the City's Housing and Community Development One-Year Action Plan for 2004 to the U.S. Department of Housing and Urban Development, and to enter into grant agreements with the subrecipients. Recommend approval.
16. MLK Revolving Loan Fund Certification. A resolution to certify that the Martin Luther King, Jr. (MLK) Memorial Revolving Loan Fund Plan is consistent with and supportive of the area's economic adjustment strategy; the MLK Revolving Loan Fund is being operated in accordance with the policies and procedures contained in the Revolving Loan Fund Plan; and the loan portfolio meets the standards contained in the Revolving Loan Fund Plan. (See attached memo.) Recommend approval.

17. Short Term Work Program. A resolution to adopt the Comprehensive Plan's updated Short Term Work Program (STWP). Recommend approval. The State requires local governments to prepare, adopt, and update a Comprehensive Plan. The Comprehensive Plan's STWP must be updated every five years. On July 10, 2003, Council authorized submitting the updated STWP for review by the Coastal Regional Development Center and the Georgia Department of Community Affairs. Based on the reviews, the State has authorized the City to adopt the STWP update.
- 17.1. Surplus Property Sale – 117 Phyllis Drive. A resolution to authorize granting a deed to Jacqueline Scott and Darryl V. Scott, the highest and best bidders in the amount of \$111,000.00, for Lot 9, Vernon Heights Phase III, also known as 117 Phyllis Drive (PIN 2-0583-03-019). Recommend approval. The City acquired the property for a drainage project on December 8, 2000 using \$154,000.00 in SPLOST funds. The house and most of the yard were not needed for the project but the owner would only sell the entire property. Due to the reduced lot size, the house being offered "as is" with some deterioration, and the limited responses to two previous bid solicitations, the minimum bid price was set at \$110,000.00. The Scotts bid \$111,000.00 and intend to rehabilitate and occupy the property as a single family home.
18. Quit Claim Deed - Robert G. Allen. A resolution to authorize granting a Quit Claim Deed to Robert G. Allen for 1108 Lincoln Street (PIN 2-0053-02-013) in consideration of his owning the property and having paid all taxes and/or assessments due. Recommend approval.
19. Quit Claim Deed - Robert G. Allen. A resolution to authorize granting a Quit Claim Deed to Robert G. Allen for 0 E. 68th Street (PIN 2-0014-21-005) in consideration of his owning the property and having paid all taxes and/or assessments due. Recommend approval.

MISCELLANEOUS

20. Transfer of City's Interest in 000 E. 37th Street. Recommend that the City quit claim its Marshal's Deed interest in 000 E. 37th Street (PIN 2-0064-30-021) to the Chatham County/City of Savannah Land Bank Authority. The Marshal's Deed is dated October 6, 1976.

Chatham County transferred its interest in this vacant lot to the Land Bank Authority earlier this year. The Land Bank Authority plans to clear the title and accept proposals for developing affordable housing on the property. Recommend approval.

21. Final Plat – Brockington Square. Recommend approval of the final plat for the remaining 2.42 acres, formerly known as Lot 3, of Brockington Square. Recommend approval.

BIDS, CONTRACTS AND AGREEMENTS

22. Liberty Street Parking Garage - One Time Purchase Bid No. 03.270. Recommend approval to procure construction of the Liberty Street Parking Garage from Archer Western Contractors in the amount of \$9,548,000.00. The Liberty Street Parking Garage will be an 890-space, multi-story structure located on Liberty Street between Montgomery and Jefferson Streets.

Bids were received October 14, 2003. This bid has been advertised, opened and reviewed. Delivery: 457 Days. Terms: Net-30 Days. The bidders were:

L.B. Archer Western	\$ 9,548,000.00
Manhattan - Carson	\$ 9,642,000.00
Batson-Cook	\$ 10,597,000.00

Funds are available in the 2003 Budget, Account No. PB 315. A Pre-Bid Conference was conducted and nine vendors attended. (See attached memo.) Recommend approval.

23. ConEd/West Broad YMCA Renovation for Workforce Readiness Training. The complete renovation of the historic Old West Broad Street YMCA building has been an important goal of the Martin Luther King, Jr. (MLK) Boulevard revitalization initiative. Funding in the amount of \$500,000.00 was approved in the most recent slate of Special Purpose Local Option Sales Tax projects. The ConEd, Inc. board has requested that the City advance these funds so that the renovation of the building can be completed.

The City, Savannah Tech, Workforce Investment Board and Department of Labor have partnered to offer the Workforce Readiness Academy in neighborhoods where the participants live. The program assesses math, grammar, and general literacy skills and then gives participants training to improve those skills. The ConEd building is strategically located on the MLK Corridor and can accommodate 20 to 30 people for classroom instruction, basic technical skills training, and advanced job specific training such as Certified Manufacturing Specialist, Certified Customer Service Specialist, etc.

Recommend entering into an intergovernmental agreement with Chatham County for the City to receive the \$500,000.00 in SPLOST funds. Recommend also entering into a contract with ConEd, Inc. that would provide for ConEd to draw funds from the City based on work done to the City's specifications. ConEd would provide renovated space in the building for the next five years for community based training initiatives at a reduced cost reflective of the capital value of the improvements. Recommend approval.

24. Contract for Legislative Liaison Services. Recommend approval to renew for 2004 the legislative liaison services contract with Jim Burgess and to increase the amount from \$30,000.00 to \$30,900.00. The services include preparing the City's legislative agenda between September and December; being in the State Capitol each day from January through April when the General Assembly is in session; maintaining close contact with the Chatham County Legislative Delegation, other State legislators, and City officials concerning the City's legislative interests; and lobbying the Governor's staff, legislative leaders, and key State agencies on a year-round basis. The contract began in 1997 and has greatly improved our ability to obtain funds and have a strong voice in legislation that affects Savannah. Recommend approval.
25. Street Improvements Agreement - Georgia Department of Transportation. Recommend approval of an agreement with the Georgia Department of Transportation for the resurfacing of Bob's Park Streets (41st to 42nd), McLaws Street (Halsey to cul-de-sac), Barr Street (Broughton to President), Desoto Avenue (36th to 42nd), Floyd Street (Hull to Liberty), and Coleman Street (pavement to dead end) for a total of 0.652 mile. Recommend approval.
26. Ammunition with Brass - Annual Contract Renewal - Bid No. 03.310. Recommend renewing an annual contract to procure ammunition with brass from The Hunting Shack in the amount of \$25,590.50. The remanufactured ammunition is needed for police officer training.

Although solicitations were sent to 23 vendors, only one bid was received.

Bids were originally received September 25, 2001. This bid was advertised, opened and reviewed. Delivery: As Needed. Terms: 2%-30 Days. The bidder was:

L.B. The Hunting Shack	\$ 25,590.50
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Funds are available in the 2003 Budget, Account No. 101-4106-51320. A Pre-Bid Conference was not conducted as this is an annual contract renewal. Recommend approval.

27. Ammunition - Annual Contract Renewal - Bid No. 03.311. Recommend renewing an annual contract to procure ammunition from G T Distributors, Inc. in the amount of \$11,029.04. The ammunition will be used by police officers.

Bids were originally received September 12, 2001. This bid was advertised, opened and reviewed. Delivery: As Needed. Terms: Net-30 Days. The bidders were:

L.B.	G T Distributors, Inc.	\$	11,029.04
	Precision Delta Corporation	\$	14,498.00
	Southeastern Public Safety	\$	17,025.84
	The Hunting Shack, Inc.	\$	18,285.00
	Smyrna Police Department	\$	19,714.20

Funds are available in the 2003 Budget, Account No. 101-4106-51320. A Pre-Bid Conference was not conducted as this is an annual contract renewal. Recommend approval.

28. Athletic Apparel - Annual Contract Renewal- Bid No. 03.312. Recommend renewing an annual contract to procure athletic apparel from Celebritees in the amount of \$24,086.44. The athletic apparel is needed by Leisure Services to provide t-shirts, caps and umpire shirts for athletics programs.

Bids were originally received October 1, 2002. This bid has been advertised, opened and reviewed. Delivery: 10 Days. Terms: 2%-15 Days. The bidders were:

L.B.	** Celebritees	\$	24,086.44
	Safety-Touch (Partial Bid)	\$	12,119.15
	Milton A. Goldberg Co. (Partial Bid)	\$	23,399.41

Funds are available in the 2003 Budget, Account No. 101-6102/6104-51395. A Pre-Bid Conference was not conducted as this is an annual contract renewal. (**Indicates woman-owned business.) Recommend approval.

29. Propane for President Street Plant – One Time Purchase – Quotation No. 03.123. Recommend approval to procure 40,000 gallons of propane for the President Street Water Quality Control Plant from Coastal Energy in the amount of \$29,000.00. This purchase is needed to refill propane tanks after maintenance work. Propane is used as a back-up fuel source for the plant.

Bids were received October 17, 2003. This bid has been opened and reviewed. Delivery: 3 Days. Terms: Net-30 Days. The bidders were:

L.B.	Coastal Energy	\$	29,000.00
	Kash Gas	\$	30,000.00

Funds are available in the 2003 Budget, Account No. 521-2553-51350. A Pre-Bid Conference was not conducted as this is a request for quote. Recommend approval.

30. Renovations to Fire Station No. 6 – One Time Purchase – Bid No. 03.285. Recommend approval to procure renovations and repairs from E & D Coatings in the amount of \$10,810.00. The renovations are needed for soffit and ceiling upgrades for Fire Station No. 6 (Liberty City Parkway).

Bids were received October 14, 2003. This bid has been advertised, opened and reviewed. Delivery: 30 Days. Terms: Net-30 Days. The bidders were:

L.B.	E & D Coatings	\$	10,810.00
	G W Construction	\$	12,872.00

Funds are available in the 2003 Budget, Account No. PB727. A Pre-Bid Conference was conducted and 13 vendors attended. Recommend approval.

31. Monument Maintenance Program – Annual Contract – Bid No. 03.280. Recommend awarding an annual contract to procure monument maintenance from Dan J. Sheehan Company (Items 1, 2 & 3) in the amount of \$14,022.00 and from Oglethorpe Marble and Granite (Items 4 & 5) in the amount of \$3,380.00 for a total expenditure of \$17,402.00. The maintenance services are needed to clean, polish and perform other routine maintenance.

The monuments to be serviced include Gordon, Greene, Jasper Springs, Tomochichi and the Myers pet fountain in Troup Square.

Bids were received October 7, 2003. This bid has been advertised, opened and reviewed. Delivery: As Needed. Terms: Net-30 Days. The bidders were:

L.B.	Dan J. Sheehan	\$	14,022.00
	** Oglethorpe Marble	\$	3,380.00
	** Conservation Artisans	\$	26,310.00

Funds are available in the 2003 Budget, Account No. 2102-51295. A Pre-Bid Conference was conducted and one vendor attended. (**Indicates woman-owned business.) Recommend approval.

32. Fire Hydrants – Annual Contract – Bid No. 03.281. Recommend awarding an annual contract to procure fire hydrants from Lanier Municipal Supply in the amount of \$32,777.52. The fire hydrants are needed to replace deteriorated units and for system expansion.

Bids were received October 7, 2003. This bid has been advertised, opened and reviewed. Delivery: 3 Days. Terms: Net-30 Days. The bidders were:

L.B.	** Lanier Municipal Supply	\$	32,777.52
	National Waterworks	\$	34,048.00

Funds are available in the 2003 Budget, Account No. 2503-51340. A Pre-Bid Conference was conducted and three vendors attended. (**Indicates woman-owned business.) Recommend approval.

33. Gate and Tapping Valves – Annual Contract – Bid No. 03.261. Recommend awarding annual contract to procure gate and tapping valves from Lanier Municipal Supply in the amount of \$12,790.62. The valves are needed to replace deteriorated units and for system expansion.

Bids were received October 7, 2003. This bid has been advertised, opened and reviewed. Delivery: 1 Day. Terms: Net-30 Days.

L.B. ** Lanier Municipal	\$	12,790.62
National Waterworks	\$	14,767.50
Ferguson Waterworks	\$	15,979.36
Hughes Supply	\$	17,496.44

Funds are available in the 2003 Budget, Account No. 2503-51340. A Pre-Bid Conference was conducted and no vendors attended. (**Indicates woman-owned business.) Recommend approval.

34. SCADA Equipment – One Time Purchase – Sole Source. Recommend approval to procure Supervisory Control and Data Acquisition (SCADA) equipment from Bristol Babcock, Inc. in the amount of \$55,641.60. The equipment is needed to add eight sanitary lift stations and to move the Westside repeater master station to the Industrial and Domestic (I & D) Water Plant from Travis Field Wastewater Treatment Plant.

The reason why a sole source vendor is required is that this equipment must be compatible with existing equipment and Bristol Babcock is the only supplier. Bristol Babcock has agreed to the same pricing discount as was proposed for the original system installation several years ago.

Quotes were received October 9, 2003. Delivery: 4-6 Weeks. Terms: Net-30 Days. The bidder was:

S.S. Bristol Babcock	\$	55,641.60
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Funds are available in the 2003 Budget, Account No. Various. A Pre-Bid Conference was not conducted as this is a sole source purchase. Recommend approval.

35. Bulldozer – One Time Purchase – Bid No. 03.278. Recommend approval to procure a 34,000 pound capacity bulldozer for the Dean Forest Landfill from Tractor & Equipment/Stith Equipment in the amount of \$159,333.00. The bulldozer replaces unit 388 which is no longer economical to operate or maintain.

Bids were received October 7, 2003. This bid has been advertised, opened and reviewed. Delivery: 60-90 Days. Terms: Net-30 Days. The bidders were:

L.B. Tractor & Equipment/Stith Equipment	\$	159,333.00
Industrial Tractor Company, Inc.	\$	185,335.00

Funds are available in the 2003 Budget, Account No. 613-9230-51515. A Pre-Bid Conference was conducted and two vendors attended. Recommend approval.

36. Single Wing Bush Hog – One Time Purchase – Quotation No. 03.101. Recommend approval to procure two single wing bush hogs from Hendrix Machinery, Inc. in the amount of \$14,744.00. The bush hogs will be used by Streets Maintenance for right-of-way mowing.

Bids were received September 16, 2003. This bid has been advertised, opened and reviewed. Delivery: 30 Days. Terms: Net-30 Days. The bidders were:

L.B. ** Hendrix Machinery, Inc.	\$	14,744.00
Springfield Tractor Company, Inc.	\$	16,200.00

Funds are available in the 2003 Budget, Account No. 613-9230-51515. A Pre-Bid Conference was not conducted. (**Indicates woman-owned business.)

37. Surveying and Drafting Services – Annual Contract – Request for Proposal No. 03.271. Recommend awarding an annual contract to procure surveying and drafting services from Ward Edwards (primary) and Hussey, Gay, Bell and DeYoung (secondary) in the amount of \$25,150.00. The services will be used by various City departments to augment City staff.

Proposals were received September 30, 2003. The proposal has been advertised, opened and reviewed. Delivery: As Needed. Terms: Net-30 Days. The proposers were:

B.P. Ward Edwards	\$	25,150.00
Hussey, Gay, Bell & DeYoung	\$	24,750.00
EMC	\$	26,740.00
Landair	\$	27,680.00
Stuckey	\$	32,000.00

Criteria:	General Qualifications (10 pts)	Firm Experience (25 pts)	Personnel Experience (40 pts)	Fee (25 pts)	Total
Proposer					
Ward Edwards	10.0	23.0	38.0	24.6	95.6
Hussey, Gay, Bell & DeYoung	10.0	24.0	36.0	25.0	95.0
Landair	8.0	24.0	34.5	22.3	88.8
EMC	9.0	21.5	12.5	23.1	66.1
Stuckey	5.5	12.5	25.0	20.6	63.6

Funds are available in the 2003 Budget, Account No. Various. A Pre-Proposal Conference was conducted and five vendors attended. Recommend approval.

38. SCADA Maintenance – Annual Contract Renewal – Bid No. 03.314. Recommend renewing an annual contract to procure SCADA (Supervisory Control and Data Acquisition) maintenance from Bristol Babcock in the estimated amount of \$37,500.00. The renewed contract includes software services and upgrades and will be used to maintain the SCADA system for lift stations, pumping stations, the I & D water system, wells and regional plants.

The reason why a sole source vendor is required is that Bristol Babcock was the original supplier of the SCADA system and all repair parts and new installations must be compatible with the existing equipment.

Bids were originally received October 1, 2002. This bid has been opened and reviewed. Delivery: As Needed. Terms: Net-30 Days. The bidder was:

S.S. Bristol Babcock	\$ 37,500.00
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Funds are available in the 2002 Budget, Account No. Various. A Pre-Bid Conference was not conducted as this is an annual contract renewal. Recommend approval.

39. Lighting System for Daffin Park - One Time Purchase - Request For Proposal No. 03.0204. Recommend approval to procure a lighting system from M Gay Constructors, Inc. in the amount of \$129,500.00. A six pole lighting system is needed for a new soccer/football athletic field being constructed in the northeast quadrant of Daffin Park. The contract also specifies a guaranteed price of \$9,900.00 for lamp changeout after 10 years.

Proposals were received September 23, 2003. This RFP has been advertised, opened and reviewed. Delivery: 30 Days. Terms: Net-30 Days. The proposers were:

B.P.	M Gay Constructors, Inc.	\$	129,500.00
**	Rabey Utilities	\$	149,500.00
	Georgia Power	\$	207,457.00
	Braddy Electric	\$	230,343.00

Criteria:	Qualifications Experience (30 pts)	Proposed System (30 pts)	Timing (10 pts)	Fee (30 pts)	Total
Proposer					
M Gay Constructors	30	30	5	30	95
Rabey Utilities	25	30	5	26	86
Georgia Power	25	30	5	19	79
Braddy	25	30	5	17	77

Funds are available in the 2003 Budget, Account No. RE805. A Pre-Proposal Conference was conducted and six vendors attended. (**Indicates woman-owned business.) Recommend approval.

40. Brake Parts for Medium to Heavy Trucks – Annual Contract – Bid No. 03.238. Recommend awarding an annual contract to procure brake parts from Heavy Duty Savannah, Inc. in the amount of \$21,320.47. The brake parts will be used by Vehicle Maintenance to repair and maintain medium to heavy duty trucks in the City's vehicle fleet.

Bids were received August 19, 2003. This bid has been advertised, opened and reviewed. Delivery: As Needed. Terms: 2%-10 Days. The bidders were:

L.B.	Heavy Duty Savannah, Inc.	\$21,320.47
	Thermo King of Southeast Georgia (Partial Bid)	\$19,534.16
	Power Brake and Wheel	\$26,355.48

Funds are available in the 2003 Budget, Account No. 611-0000-11325. A Pre-Bid Conference was conducted and no vendors attended. Recommend approval.

41. City Lot Drainage Improvements - One Time Purchase Bid No. 03.268. Recommend approval to procure City Lot drainage improvements from OCS, Inc. in the amount of \$171,357.00. The drainage improvements include removal of pavement and stained soils, construction of a trench drain system with an oil-water separator and grading improvements.

Bids were received October 14, 2003. This bid has been advertised, opened and reviewed. Delivery: 150 Days. Terms: Net-30 Days. The bidders were:

L.B.	OCS, Inc.	\$	171,357.00
	E & D Coatings	\$	208,781.00

Funds are available in the 2003 Budget, Account No. DR-601. A Pre-Bid Conference was conducted and three vendors attended. Recommend approval.

42. Surgical Interior Demolition for Forsyth Fort – Bid No. 03.226. Recommend approval to reject all bids for interior demolition of the east fort in Forsyth Park.

Only one bid was received and it significantly exceeded the budget for the project. The project will be redesigned to combine the demolition and renovation.

Bids were received August 19, 2003. This bid has been advertised, opened and reviewed. The bidder was:

** R K Construction	\$	484,500.00
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A Pre-Bid Conference was conducted and eight vendors attended. (**Indicates woman-owned business.) Recommend approval.

- 42.1. Water and Sewer Agreement – Cedar Hammock Office Park. Gladys Wise has requested a water and sewer agreement for Cedar Hammock Office Park. The water and sewer systems have adequate capacity to serve this 9-equivalent residential unit development on Whitemarsh Island. The agreement is consistent with policy directives given by the Mayor and Aldermen and has been reviewed and approved by the City Attorney for legal format. Recommend approval.

43. Davidson Drive & Other Road Improvements – Savannah/Hilton Head International Airport. The Savannah Airport Commission requests authorization for a contract with Griffin Contracting, Inc., the low bidder in the amount of \$79,990.00, for repairs needed on Davidson Drive, Armstead Avenue, Short Street, Bob Harman Road, Airways Avenue, and Patrick S. Graham Drive.

The bidders were:

L.B.	Griffin Contracting, Inc.	\$	79,990.00
	Savannah River Utilities	\$	156,730.00
	APAC, Savannah, GA	\$	282,045.00

Recommend approval.

44. Refurbishment of Passenger Loading Bridges - Savannah/Hilton Head International Airport. The Savannah Airport Commission requests authorization for a contract with FMC Technologies, Inc. in the amount of \$207,562.00 to make repairs and improvements necessary to refurbish the passenger boarding bridges at Gates #2, #3, #4, and #7; and to spend an additional \$10,000.00 to \$15,000.00 for work that will be performed by Airport Commission personnel, such as carpet replacement, for a total refurbishment cost of \$222,562.00. Recommend approval.
45. Contract with Airco Industrial Contractors - Savannah/Hilton Head International Airport. The Savannah Airport Commission requests authorization for a contract with Airco Industrial Contractors, the low bidder in the amount of \$31,140.00, to replace the steel vertical supply pipes for three cooling towers, which are flaking on the inside due to oxidation, with PVC (Poly Vinyl Chloride).

The bidders were:

L.B.	Airco Industrial Contractors	\$	31,140.00
	MacAlijon/SCL, Inc.	\$	37,790.00
	York International, Inc.,	\$	41,235.00
	Alloy Industrial Contractors, Inc.	\$	67,000.00

Recommend approval.

46. Georgia Department of Transportation Grant - Savannah/Hilton Head International Airport. The Savannah Airport Commission requests authorization to accept a grant from the Georgia Department of Transportation in the amount of \$148,434.00. This Grant provides 5% State funding for the construction of the Southwest Perimeter Road. Recommend approval.

ALCOHOLIC BEVERAGE LICENSE HEARINGS (Continued)

47. (912) The Nine One Deuce. A hearing for Sandra Early to show cause why her application for a liquor, beer and wine (drink) license at 641 Indian Street, which had a 2003 liquor, beer and wine (drink) license and is located between Fahm and Warner Streets in District 1, should not be denied because the application is unclear with reference to the ownership and management of the business and the relationship or position of a person who appears to have some management responsibility but is not listed on the application. **(Notice has been given for a hearing on November 13, 2003.)**

City of Savannah
Summary of Solicitations and Responses
For October 30, 2003 Agenda

<u>Bid Number</u>	<u>Annual Contract</u>	<u>Description</u>	<u>Local Vendor Available</u>	<u>Minority Vendor Available</u>	<u>Total Sent</u>	<u>Sent to Minority</u>	<u>Total Received</u>	<u>Received From Minority</u>	<u>Est. Award Value</u>	<u>Est. Min. Award</u>	<u>Low Bid Vendor Type</u>	<u>M/WBE Sub</u>	<u>Vendor Type</u>
B03.310	X	Ammunition With Brass	Yes	No	23	0	5	0	\$ 25,590.50	0	D	0	0
B03.311	X	Ammunition	Yes	No	23	0	5	0	\$ 11,029.04	0	D	0	0
B03.312	X	Athletic Apparel	Yes	Yes	22	1	0	3	\$ 24,086.44	0	B	0	0
Q03.123		Propane for President St. Plant	Yes	No	3	0	2	0	\$ 29,000.00	0	B	0	0
B03.285		Renovations to SFD #6	Yes	Yes	262	111	2	0	\$ 10,810.00	0	B	0	0
B03.280	X	Monument Maintenance Program	Yes	Yes	21	4	3	2	\$ 17,402.00	\$3,380.00	B/E	0	0
B03.283		Concrete/Asphalt Crushing	Yes	Yes	27	9	2	0	\$ 17,035.63	0	B	0	0
B03.281	X	Fire Hydrants	Yes	Yes	25	5	2	1	\$ 32,777.52	\$32,777.52	F	0	0
B03.261	X	Gate and Tapping	Yes	Yes	41	5	4	1	\$ 12,790.62	\$12,790.62	F	0	0
Sole Source		SCADA Equipment	No	No	1	0	1	0	\$ 55,641.60	0	D	0	0
B03.278		Bulldozer	Yes	Yes	31	5	3	0	\$159,333.00	0	D	0	0

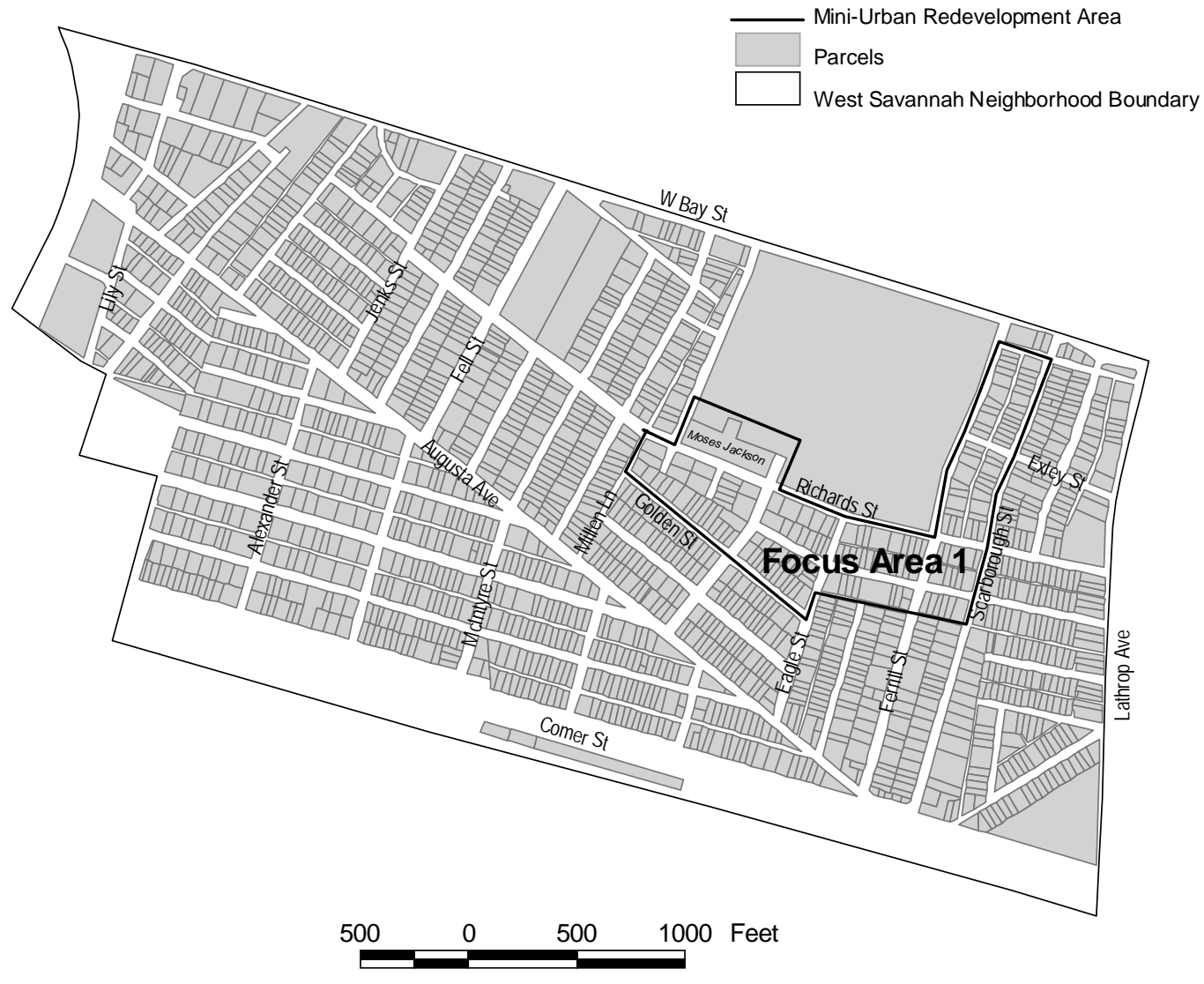
City of Savannah
Summary of Solicitations and Responses
For October 30, 2003 Agenda

<u>Bid Number</u>	<u>Annual Contract</u>	<u>Description</u>	<u>Local Vendor Available</u>	<u>Minority Vendor Available</u>	<u>Total Sent</u>	<u>Sent to Minority</u>	<u>Total Received</u>	<u>Received From Minority</u>	<u>Est. Award Value</u>	<u>Est. Min. Award</u>	<u>Low Bid Vendor Type</u>	<u>M/WBE Sub</u>	<u>Vendor Type</u>
B03.271	X	Surveying and Drafting Services	Yes	Yes	62	17	5	0	\$ 25,150.00	0	D	0	0
B03.270		Liberty Street Parking Garage	Yes	No	9	0	3	0	\$ 9,548,000	0	D	\$2,040,000	C/F
B03.314	X	SCADA Maintenance	No	No	1	0	1	0	\$ 37,500.00	0	D	0	0
B03.204		Lighting System for Daffin Park	Yes	Yes	54	20	4	1	\$139,400.00	0	D	0	0
B03.238	X	Brake Parts for Medium to Heavy Trucks	Yes	Yes	18	3	3	0	\$ 21,320.47	0	D	0	0
B03.268		City Lot Drainage Improvements	Yes	Yes	169	37	2	0	\$171,357.00	0	D	\$28,880.00	A,E,F

VENDOR(S)*

- A. Local Minority
- B. Local Non-Minority
- C. Non-Local Minority
- D. Non-Local Non-Minority
- E. Woman Owned
- F. Non-Local Female

West Savannah Neighborhood Mini-Urban Redevelopment Plan



MEMORANDUM

TO: Mayor and Aldermen
FROM: Michael B. Brown, City Manager
SUBJECT: Two Rezoning Ordinances
DATE: October 28, 2003



At your October 16 meeting there was a tie vote during two rezoning hearings. After each tie vote, it was announced that the public hearing was concluded and that the ordinance would be on the next agenda. These announcements were consistent with our procedure of holding a rezoning hearing and subsequently presenting an ordinance to Council for approval or disapproval. After reviewing our procedure and conferring with the City Attorney, both ordinances have been placed on First Reading for October 30.

Ordinance to Rezone 735 E. 54th Street from R-6 to R-I-P


The petition to rezone 735 E. 54th Street in order to establish a medical office in a house was first heard on May 29, referred back to MPC and continued to July 10, and continued again to September 4 and October 16 for work on a General Plan. A vote is not required for First Reading, but I recommend denial. If the rezoning ordinance is approved, then the General Plan should limit the use to a medical office; limit the on-site employees to two medical staff and one other employee; keep the residence's exterior unchanged; provide for a six-foot brick wall from the northernmost parallel parking space south to the lane in a manner approved by the Traffic Engineer to preserve sight distances; provide for landscaping along the brick wall's length; and require a sign to prohibit entering the driveway from the lane and turning right onto the lane.

Ordinance to Rezone 2005 Waters Avenue from RB-1 to R-B

The petition to rezone 2005 Waters Avenue in order to re-establish a grocery store with beer and wine (package) sales was heard on October 16, 2003. A vote is not required for First Reading, but I recommend approval provided alcohol sales are limited to beer and wine with beer sold only in packages containing no less than six cans or bottles and wine sold only in bottles containing no less than 750 milliliters, all persons wishing to purchase beer and wine must show proof of age, drinking alcohol and loitering shall not occur on the premises or the adjacent public rights-of-way and the property owner shall work with the City to meet this condition, no keg sales, no sale of single cups of ice, the beer and wine sales area is restricted to 120 square feet, and the petitioner must work with the neighborhood associations to discuss how these conditions will be enforced.

MEMORANDUM

TO: Mayor and Aldermen

FROM: Michael B. Brown, City Manager 

SUBJECT: MLK Revolving Loan Fund Certification Resolution

DATE: October 23, 2003

In February 1995, the City of Savannah received a \$750,000 grant from the U.S. Department of Commerce Economic Development Administration (EDA) to establish a business revolving loan fund (RLF). The EDA grant was matched with \$250,000 in CDBG funds for a total of \$1,000,000, and an additional \$400,000 in HUD Special Purpose Grant (SPG) funds were used to create the Martin Luther Jr. Memorial Revolving Loan Fund (MLK/RLF). The total pool funded by EDA and HUD was \$1,400,000. All of the initial EDA funds have been expended. However, the fund is re-capitalized on a continual basis.

The EDA requires that each year, the MLK/RLF Advisory Board and City Council review the performance of the MLK/RLF. Council must certify by resolution that:

1. The RLF operating plan continues to be consistent with, and supportive of, the area's current economic adjustment strategy;
2. The RLF is being operated in accordance with the policies and procedures contained in the RLF Plan; and
3. The loan portfolio meets the standards contained in the RLF Plan.

The Revolving Loan Fund Plan defines the general operating concepts of the MLK/RLF including implementation, underwriting procedures and loan servicing. Adherence to the plan is monitored by the MLK/RLF Advisory Board.

The MLK/RLF Plan addresses the primary goals of the Economic Adjustment Strategy which are: (1) Job Creation for low to moderate income residents; and (2) Business Creation/Expansion within the target area. The Economic Adjustment Strategy is contained in the 1994 Enterprise Community/Empowerment Zone (EC/EZ) Plan.

Overall Business Development Office Portfolio Achievements:

The Business Development Office manages three loan programs: the Business Improvement Loan Fund (BILF), Micro Loan Fund (Micro), and Martin Luther King, Jr. Revolving Loan Fund (MLK RLF). Since the inception of the loan program, 53 loans totaling \$2,983,430 have been closed. Fifty-three percent (53%) of the dollars went to persons of African descent, 4% went to those of Asian descent, and 43% went to persons of European descent. With regard to gender, 46% went to women and 54% went to men. The following is a yearly breakdown of the number and dollar volume of loans closed since inception.

<u>Year</u>	<u># of Loans</u>	<u>Amount</u>
1996	4	\$293,000
1997	9	\$518,566
1998	11	\$531,500
1999	2	\$127,204
2000	1	\$150,000
2001	7	\$533,680
2002	11	\$314,480
2003 (9 Months)	<u>8</u>	<u>\$515,000</u>
Totals	53	\$2,983,430

The data above demonstrates that 1998 and 2002 were the most productive years, while 1998 and 2001 were the best years in terms of dollars loaned. However, there are two loans totaling \$135,000 that are scheduled to be closed by the end of 2003, which will result in the highest dollar amount loaned since the inception of the program.

MLK/RLF Achievements:

During the reporting period (10/02-9/03), staff processed 32 total loan applications. Of these loans, 15 were reviewed by the MLK EDA Advisory Board. The remaining applications were processed through the Micro or BILF committees. During the same period 11 loans totaling \$577,000 were closed. These figures include 3 EDA/RLF loans totaling \$115,000. (The other 8 loans made during this period were funded through HUD.)

The attached report summarizes the activity of the MLK EDA RLF since inception of the loan program. It does not include information on the BILF and Micro loan funds or the HUD/Special Purpose Funds which require separate reporting.

During the past quarter, the Savannah Entrepreneurial Center, which provides technical assistance and training for prospective and existing businesses, has improved its services. The Business Development Office is confident that the revised programming at the Center will result in more qualified applicants receiving business loans.


MLK EDA RLF Activity: 1996 - Present

# of EDA Loans	33
RLF \$s Loaned	\$1,914,580.00
# African	18
\$ African	\$941,900.00
% African	49.20%
# Asian	1
\$ Asian	\$89,000.00
% Asian	4.65%
# European	14
\$ European	\$883,680.00
% European	46.16%
# Women	22
\$ Women	\$1,169,180.00
% Women	61.07%
\$ Private Sector	\$2,962,050.00
Jobs Created	97
Start-Up	\$930,680.00
Expansion	\$983,900.00
Industrial	\$105,000.00
Commercial	\$893,680.00
Service	\$915,900.00
Fixed Assets	\$1,308,371.55
Working Capital	\$606,208.45

MLK EDA Fund Balance Available to Lend

\$418,358.71

Fax

Name: Roy Jackson, President and CEO
Organization: Savannah Regional Business League
Economic Development Authority, Inc.
Fax: 234-5682
From: Brian Gore, Assistant to the City Manager 
Date: October 27, 2003
Subject: Georgia Local Government Public Works Construction Law
Pages: 8

Michael asked me to fax you a copy of my "Savannah Local Vendor Preference Ordinance" memo. I am also faxing you his "Local Preference" memo which was attached to the agenda for the First Reading of Savannah's ordinance on April 24, 1997. The 1997 memo informed Council that "Georgia Code specifically disallows local preference on construction projects."

In 2000, House Bill 1079 was enacted into the *Georgia Local Government Public Works Construction Law*. This law was developed with input from the Public Construction Law Task Force, which consisted of these organizations:

- Associated General Contractors (AGC)
- Georgia Utility Contractors Association (GUCA)
- American Consulting Engineering Council of Georgia (CEC)
- Association of County Commissioners (ACCG)
- Georgia Municipal Association (GMA)
- Georgia School Board Association (GSBA)

The *Georgia Local Government Public Works Construction Law* requires construction contracts over \$100,000 to be competitively awarded by sealed bid or sealed proposal. When the competitive sealed bid method is used then the contract must be awarded to the lowest responsible and responsive bidder. If the low bid exceeds the budget, then the local government may attempt to negotiate a lower price with the apparent low bidder.


Attachments

c: City Manager

MEMORANDUM

TO: MAYOR & ALDERMEN
FROM: CITY MANAGER
FOR INFORMATION ONLY

10-22-03
KFC for MB

TO: Michael B. Brown, City Manager
FROM: Brian Gore, Assistant to the City Manager 
SUBJECT: Savannah's Local Vendor Preference Ordinance
DATE: October 21, 2003

On May 22, 1997, City Council adopted and approved a Local Preference Ordinance for the purchase of supplies and services. The ordinance:

- Required a *local vendor* to operate and maintain a regular place of business inside Savannah's city limits and to have, at the time the bid or quote was submitted, a valid City of Savannah business license to sell the supplies or services;
- Allowed the lowest local bidder who was within 1% or \$6,000, whichever was less, of the lowest non-local bidder, to match the bid submitted by the non-local bidder and therefore be awarded the contract; and
- Included a sunset provision in order for City Council to reconsider the ordinance after an evaluation of its impact.

On December 8, 1998, a similar Local Preference Ordinance for the purchase of supplies and services was adopted and approved with the \$6,000 maximum increased to \$10,000; an exclusion for purchases made with federal funds; and no sunset provision.

Georgia Code Section 36-91-21(4) requires local governments to award public works construction contracts to the lowest responsible and responsive bidder whose bid meets the requirements and criteria set forth in the invitation to bids. Accordingly, the City of Savannah's invitations to bid on such projects state, "This is a bid for construction and therefore the City's local vendor preference ordinance will not apply."

Attachments



Legislation ▾ House ▾ Senate ▾ Information ▾ Offices ▾ Home

Georgia General Assembly
Unannotated Code



36-91-21.

(a) It shall be unlawful to let out any public works construction contracts subject to the requirements of this chapter without complying with the competitive award requirements contained in this Code section. Any contractor who performs any work of the kind in any other manner and who knows that the public works construction contract was let out without complying with the notice and competitive award requirements of this chapter shall not be entitled to receive any payment for such work.

(b) Any competitive sealed bidding process shall comply with the following requirements:

- (1) The governmental entity shall publicly advertise an invitation for bids;
- (2) Bidders shall submit sealed bids based on the criteria set forth in such invitation;
- (3) The governmental entity shall open the bids publicly and evaluate such bids without discussions with the bidders; and
- (4) The contract shall be awarded to the lowest responsible and responsive bidder whose bid meets the requirements and criteria set forth in the invitation for bids; provided, however, that if the bid from the lowest responsible and responsive bidder exceeds the funds budgeted for the public works construction contract, the governmental entity may negotiate with such apparent low bidder to obtain a contract price within the budgeted amount. Such negotiations may include changes in the scope of work and other bid requirements.

(c)(1) In making any competitive sealed proposal, a governmental entity shall:

(A) Publicly advertise a request for proposals, which request shall include conceptual program information in the request for proposals describing the requested services in a level of detail appropriate to the project delivery method selected for the project, as well as the relative importance of the evaluation factors;

(B) Open all proposals received at the time and place designated in the request for proposals so as to avoid disclosure of contents to competing offerors during the process of negotiations; and

(C) Make an award to the responsible and responsive offeror whose proposal is determined in writing to be the most advantageous to the governmental entity, taking into consideration the evaluation factors set forth in the request for proposals. The evaluation factors shall be the basis on which the award decision is made. The contract file shall indicate the basis on which the award is made.

(2) As set forth in the request for proposals, offerors submitting proposals may be afforded an opportunity for discussion, negotiation, and revision of proposals. Discussions, negotiations, and revisions may be permitted after submission of proposals and prior to award for the purpose of obtaining best and final offers. In accordance with the request for proposals, all responsible offerors found by the governmental entity to have submitted proposals reasonably susceptible of being selected for award shall be given an opportunity to participate in such discussions, negotiations, and revisions. During the process of discussion, negotiation, and revision, the governmental entity shall not disclose the contents of proposals to competing offerors.

(d) Whenever a public works construction contract for any governmental entity subject to the requirements of this chapter is to be let out by competitive sealed bid or proposal, no person, by himself or herself or otherwise, shall prevent or attempt to prevent competition in such bidding or proposals by any means whatever. No person who desires to procure such work for himself or herself or for another shall prevent or endeavor to prevent anyone from making a bid or proposal therefor by any means

Section 01100

INVITATION TO BID

Sealed proposals for **Liberty Street Parking Garage, PB315** will be received from Pre-qualified General Contractors, by the City of Savannah in the office of the Purchasing Director, third floor, City Hall until 1:30 PM on October 14, 2003. The names of the respondents will be read aloud at 1:30 PM of the same day and no further bids will be accepted. The Minority Employment Provisions will be evaluated and those bids found to be in compliance with the Minority Employment Provisions shall be opened and read aloud at 1:30 PM on October 17, 2003. Bidders' attention is directed to Section 01110, paragraph 8, Receipt of Bids, which describes this process in detail.

The work to be done consists of the following generally described items:

Construction of an 890 space parking facility. The building is to be constructed of poured in place concrete with "post tension slabs".

Plans, specifications and contract documents are available from the designated reprographic company at contractor's expense. Contractors shall obtain an authorization form by registering and downloading the form from the City's website (www.ci.savannah.ga.us).

In an effort to ensure that all segments of the business community have access to information, a Contractor's Drawing Room has been established. Plans and specifications are on file and may be examined at the Savannah Entrepreneurial Center, 801 E. Gwinnett Street (corner of Paulsen and Gwinnett) (912) 652-3582.

All bidders are encouraged to attend a **pre-bid conference** which will be held at 2:00 PM on Tuesday, September 23, 2003 in the Simms Room of the Savannah Civic Center at the City of Savannah. Project scheduling, coordination requirements, minority participation, and questions of interpretation will be addressed at this time.

Bids must be accompanied by a Bid Bond on the form included hereto and shall be secured by a surety company, certified check or cashier's check in an amount equal to at least 5% of the amount of the bid. A contract performance and payment bond each in the amount of 100% of the contract amount will be required of the successful bidder.

PAYMENT AND PERFORMANCE BONDS MAY BE WAIVED FOR A CONTRACT AWARDED UNDER \$40,000.

THE BID BOND FOR THIS CONTRACT WILL NOT BE WAIVED.

All bids must be made and all work performed as provided in Section 01300, City Labor Standards, and Section 1330 of the Federal Labor Standards Provisions as to employment of Savannah labor.

This is a bid for construction and therefore the City's local vendor preference ordinance will not apply.

Contractors and subcontractors shall have all necessary licenses and shall furnish such license numbers before entering into contracts with the Mayor and Aldermen of the City of Savannah.

The City of Savannah reserves the right to reject any and all bids and to waive any informalities in the bidding.

Bidders must comply with the President's Executive Order Nos. 11246 and 11375 which prohibit discrimination in employment regarding race, creed, color, sex or national origin.

Bidders must comply with Section 2-4078 of the City Code regarding wage rates, Title VI of the Civil Rights Act of 1964, the **Davis-Bacon Act**, the Anti-Kickback Act, and the Contract Work Hours Standard Act.

Bidders are cautioned as follows: By signing this bid or offer, the Bidder will be deemed to have signed and agreed to the provisions of the "Certification of Non-Segregated Facilities" in this solicitation. The "Certification" provides that the bidder does not maintain or provide for his employee's facilities which are segregated on a basis of race, creed, color, or national origin, whether such facilities are segregated by directive or on a defacto basis. The Certification also provides that he will not maintain such segregated facilities. Failure of a bidder to agree to the Certification of Non-Segregated Facilities will render his bid or offer non-responsive to the terms of solicitations.

The City of Savannah actively encourages minority employment and minority participation in all its capital improvement projects. The Bidder shall comply with Section 01310, Minority Employment Provisions, which requires the Bidder to submit documentation of compliance with these provisions in a separate sealed envelope with their bid. Further attention is called to contract conditions contained herein pertaining to non-discrimination, equal employment opportunity, subcontract and opportunities for project area residents.

The contractor, or any subcontractor, submitting a bid for utility contracting, as defined in O.C.G.A. Section 43-14-2 to a utility system as defined in said section, shall conform to O.C.G.A. Section 43-14-8.2 et seq. with reference to Utility Contractor's Licenses and shall submit the bid with the license numbers, as issued by the Division of Utility Contractors, affixed on the outside of the bid envelope as provided by O.C.G.A. Section 43-14-8.2(h). Utility contracting means a proposal to perform utility work, the cost of which exceeds \$100,000.00, to a utility system as defined in O.C.G.A. Section 43-14-2(17).

A Utility Contractor's License will not be required for this project.

Bids shall be submitted in two separate sealed envelopes. One envelope shall contain the Minority Employment Provisions and shall be clearly marked with the Project Name, Bid number and "Section 01310 Minority Employment Provisions". The other sealed envelope shall contain all other bid requirements and shall be clearly marked with the project name and bid number and utility contractor's license number when required. The envelope containing the minority employment provisions shall be attached to the outside of the bid envelope and delivered to:

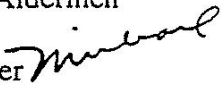
**PURCHASING DIRECTOR
3RD FLOOR - CITY HALL
SAVANNAH, GEORGIA 31402**

Mark the outside of the envelope as follows:

PROJECT NAME: Liberty Street Parking Garage
CIP NUMBER: PB 315
BID NUMBER: 03.0270

INTER-DEPARTMENT MEMORANDUM

TO: Mayor and Aldermen

FROM: City Manager 

DATE: April 23, 1997

SUBJECT: Local Preference

You requested a local preference ordinance for your consideration. Staff has developed an ordinance which we feel will minimize the potential negative impact of a local preference law.

Staff has contacted various professional organizations, municipalities and counties regarding their position on local preference policies. A summary of these contacts follows:

- **National Institute of Governmental Purchasing (NIGP):** Passed a resolution in 1995 opposing local preference laws and ordinances. Their contention is that the practice of local preference increases cost to the taxpayers without appreciable benefits in return. As a matter of public purchasing policy, the practice discourages competition and weakens the principles of competitive bidding.
- **American Bar Association Model Procurement Code:** Specifically discourages such preferences while acknowledging that these preferences exist.
- **State of Georgia:** Georgia Code specifically disallows local preference on construction projects. Code recommends preference in award of contracts to local sellers of Georgia products, all things, including price being equal. Code states that "such preference shall not sacrifice price or quality".
- **Georgia Municipal Association:** Could not provide any information on the existence or effect of local preference laws for municipalities in the state of Georgia. Staff, however, conducted an informal survey of Georgia cities (copy attached). Most of the larger cities, with the exclusion of Macon and Columbus, do not have local preference ordinances.
- **International City/County Management Association (ICMA):** Provided some examples of local preference policies including:
 - Jacksonville, Florida** - In the event of a tie bid, preference is given to the local bidder.
 - Toledo, Ohio** - Various percentage preferences from 1 to 4% are applied to local bidders' bids.
 - Dayton, Ohio** - A 5% preference applies to bids for commodities and non-professional services.

Without question, local preference laws such as those implemented by Toledo and Dayton,

increase the cost to taxpayers when they are applied. The question is whether there is a corresponding benefit to the community when these dollars are kept in the community. Even on large purchases, only a small percentage of these dollars, that which represents profit, remain in the community. The remainder goes to out of town suppliers and manufacturers.

Recommendation

The proposed ordinance is drafted to address a very specific problem. Vehicle purchases represent a large portion of taxpayer dollars. Local dealers often lose bids to out of town dealerships who specialize in fleet sales. We do not feel that we should increase the cost to all taxpayers to benefit a few local automobile dealerships. Therefore, the proposed ordinance for vehicle purchases, which allows a local bidder within a certain percentage to match an out of town bid, represents a compromise which will be the least detrimental to taxpayers.

The vehicle purchases on this week's agenda are based on bids received in December, 1996 and awarded in January 1997 and therefore should not be affected by any local preference ordinance enacted after the time bids were awarded. Future bids would include language informing bidders of a local preference ordinance if such a law is enacted.